

JUL 2007



ESSEX THAMESIDE REGION

CHAIRMAN'S MESSAGE



Hi Everyone,

The month of June saw us have our first meeting at our new home. Although due to circumstances beyond our control, we had to postpone the guest speakers, it was well attended with many familiar faces.

Everyone agreed that it was a lovely venue and a good night was had by all. We are looking to hold our annual Dinner Dance there at the end of January.

This month we have Lee from Autoglym attending our meeting to give a presentation of their products.

Nearly all the Essex Thameside screen stickers have been distributed and it would be appreciated if all members display these to advertise our Region.

The last preparations are being drawn up for our Jaguar day and it is nearing the time that if it has been forgotten, it will be too late. Many thanks go to Kathy & Graham for arranging new road signs. By the sound of it, the area will be blitzed.

We are quite busy between now and then, what with Doug's Park 'n Picnic event last month, which went off well. We have a show at Ingatestone Hall, the now famous boat trip a la river Chelmer, a beer and chip feast. Also the Porsche Club BBQ and the show on Billericay Common on July 15th.

I am awaiting a response from Terry Dye and Ray Ingram on a suitable date to return and give their talk. I should know more at club night.

Look forward to catching up with you at the next meeting, with those Jags proudly displayed in the car park...

Many thanks

Colin.

CONTENTS:

	Page
Chairman's Message	1
JEC ET Committee	2
Region's Outings	3
Regional Events' Diary	4
National Events' Diary	4
Forthcoming Events & Ads	5
XK8/R Seminar	6/7

Sponsored by Dan's Tyres — Jim Gallie of Battlesbridge Antiques — & J P Jaguar Services.

JAGUAR ENTHUSIASTS' CLUB ESSEX THAMESIDE REGION COMMITTEE

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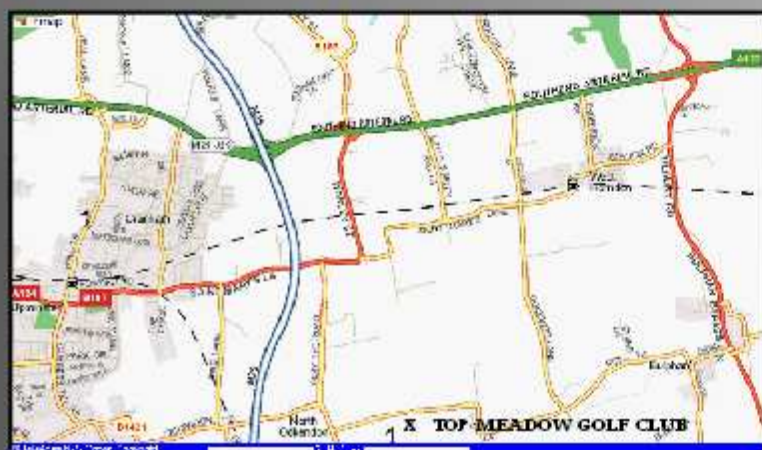
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Club meeting, 1st Tuesday of
month @ 8pm - Top Meadow
Golf Club, Fen Lane,
Nth. Ockendon, Upminster,
Essex, RM14 3PR.

Telephone : 01708 852239

PARK 'n PICNIC

Sunday 17th June: After a slow start, the day turned out great. Dougie arranged for the Police Museum to be opened, which was very interesting. He also arranged for the Essex Police helicopter to visit us. The pilot and the two accompanying officers were very interesting, explaining how everything worked (DO NOT MESS WITH THESE BOYS - if you come off the straight and narrow!) But what really surprised us all, is how Dougie arranged the fly past which included the Red Arrows. (I hope someone got photographs.)

We would like to thank the TR Club for their support. Also, once again many thanks to Dougie and Jackie and the Essex Police for giving us a great day and for all the hard work arranging the event.

Jim Clark

Editor's Note:

Various other clubs were invited but failed to arrive. That brings me on to our own club. Out of near on 100 members, representing over 140 Jaguars owned by our members, the 11 members attending, represents only about 8% of the club. These events arranged by the Chairman and other club members need more support than is currently been given. They cost time and on some occasions, club money which we all contribute from our subscriptions, so for those not regularly participating, you really are missing out on a lot of fun.



↑TOP MEADOW GOLF CLUB

Last month saw the club meeting at the 'new' venue at Top Meadow Golf Club at Fen Lane, North Ockendon. Although the picture above is that of the restaurant, the building the club has use of, is just situated behind this, off the main car park. The room allocated is in the meeting rooms situated on the first floor. The view across the golf course and open fields is fantastic. The room has its own bar and it is nice, bright and airy. Last month we saw an exceptional number of members attend, let's do the same this month. July's meeting has a visiting speaker from Autoglym, who will give advise on cleaning, polishing and keeping your cars in prestigious condition. He will also have products to sell if any one is interested, at discounted prices. So make a note **TUESDAY JULY 3rd 8pm.**

Congratulations.....Congratulations.....Congratulations

The Committee and I are sure the rest of our Members would like to take this opportunity and send our very best wishes to Martin and Alison on the birth of their baby son Jack. I am quite certain Jack will be a future Jaguar Enthusiast and we welcome him into the Region. It was nice to catch up with Martin and his family at our last meeting. We look forward to seeing them at future events. Colin



JAGUAR ENTHUSIASTS' CLUB

FUTURE EVENTS :

REGIONAL EVENTS /OTHER EVENTS:

JUL '07

- Sun 1st Essex TR Club Day
 Ingatestone Hall, Essex
 Club stand and Picnic
 Details to follow
 Contact Colin 01708 476126
- Tues 3rd Club Night - Location: Top Meadow
 Golf Club - Nth Ockendon 8pm
 Guest Speaker - Lee Gibson
 Autoglym
- Sun 8th Boat Trip up the ~~Kyber~~ Chelmer
 River trip up the Chelmer
 with Fish & Chip supper
 Contact Geoff & Mary on
 01277 374030
- Tues 10th Porsche Club Bar-B-Que
 Essex Regiment Way Golf Club
 Chelmsford
 Contact Colin 01708 476126
- Sun 15th Cars on the Common
 Billericay Common
 Free entry - Contact Colin

AUG '07

- Sun 5th **ESSEX THAMESIDE
JAGUAR DAY SHOW**
 Battlesbridge Antique Centre
 Contact Colin 01708 476126
- Tues 7th Club Night - Location: Top
 Meadow Golf Club - Nth Ockendon
 8pm

SEPT '07

- Tues 4th Club Night - Location: Top
 Meadow Golf Club - Nth Ockendon
 8pm

OCT '07

- Tues 2nd Club Night - Location: Top
 Meadow Golf Club - Nth Ockendon
 8pm

NATIONAL:

JUL '07

- Sun 8th **JEC Great Northern Day**
 Harewood House & Nidd Hall, Leeds E-Mail: JEC for details.

AUG '07

- Sun 19th **Essex Thameside Region at JEC SOUTHERN DAY**
 Littlecote House, Hungerford
 Contact Colin for details on 01708,476126

**IN AN EFFORT TO SAVE COSTS FOR THE CLUB, IF YOU HAVE AN E-MAIL ADDRESS ,
PLEASE SEND IT TO THE EDITOR AT doug@warren5385.fsnet.co.uk AND ALL FUTURE
NEWSLETTERS WILL BE SENT VIA E-MAIL. THANK YOU**

FOR SALE: Although not a Jaguar, this fine 1979 Mercedes 450 SLC Auto in gold is up for grabs with just 27,700 miles on the clock. It has red leather seats, electric windows and sunroof, heated seats, original stereo, power steering, private plate (67 CKJ) and nearly full service history. Owners emigrating.

£8,995 o.n.o.

Call 0795 8722043



Not actual car

FOR SALE: 1984 Jaguar XJ6 4.2 Series 3

Worthwhile restoration project. Car in daily use - Runs well. Was once owned by Norman Dewis who was Chief Test Driver for Jaguar. Reason for sale: Not able to afford restoration.

Taxed until end of July 2007. MOT'ed until January 2008 **Asking Price £ 500 o.n.o.**

(or on E-Bay Item No: 220122566480)

Contact: poet.petebeard@virgin.net



QUEEN VIC CLASSIC CAR SHOW SUNDAY 15TH JULY

To be held at Billericay Common, organised by the Rotary Club and Dave Tynan of the Essex MG's.

I require numbers by July club night. Contact Colin on 01708 476126

FORTHCOMING EVENTS

PORSCHE CLUB BBQ TUESDAY 10TH JULY

One not to miss. This is an evening gathering which starts at 7:30pm, but get there early to be sure of getting some food! The venue is the Regiment Way Golf Club, off Back Lane, Little Waltham. Last year about 200 cars turned up for this and a helicopter - flash b*****d.

A great way to spend a Tuesday evening. See you there.

19th August 2007 -

National Southern Day, Hungerford.

There has been significant interest in this event by our regular members. As a club, I am looking to put on a Regional display at this event. The Mk 1 3.4, Mk VIII & XK150, all 50 years young. It is intended that a similar theme to the Goodwood Revival atmosphere. I would like to put on a display of 10 - 12 cars, including members owning XK150's to be the centre piece of the display. Some of us will be travelling down on the day and others will be staying nearby. If you are interested I need to know numbers by the July club night. Contact Colin on 01708 476126.

Cards for Keepsake

Offer a unique, exclusive handmade greeting card service

Bespoke designs are our specialty! Tell us about that special person and we'll create a card to suit!

Previous commissions have ranged from a Mother's Day card in Edwardian colours with a Chris de Burgh theme to a 50th Birthday card for a man who likes to play card tricks on people! We love a challenge!

Cards can be personalised to order.

Prices are very reasonable and vary according to size.

Offer a unique, exclusive handmade greeting card service

Example photographs of previous orders can be e-mailed on request. Why not check out the website -

www.cardsforkeepsake.com

Contact joanne.woodlice@aol.com or jenni.shawyer@ntlworld.com for further information

Jaguar XK8/XKR Seminar – Castle Bromwich – 14th April 2007

Since the launch in 1996 over 91,000 XK8/R models have been sold and as the model approaches its 10th anniversary they are becoming a very popular second hand buy. Not only does the XK8/R have an illustrious heritage and sporting pedigree but they offer the highest possible levels of performance, style, technology and safety. In addition the XKR model offers the AJ-V8 Supercharged engine delivering 400 bhp and 408 lb ft torque, enough for 0-60 mph in a fraction over 5 secs & more than 155 mph if you can find an unrestricted road!

The Seminar agenda looked very promising. Nigel Thorley opened the day promptly at 08.30 followed by Mike Horlor giving an introduction to the XK8 Forum on the JEC website. This is accessed through www.xk8forum.co.uk but registration is required first through the JEC website www.jec.org.uk

Due to the large number of attendees (around 45) it was necessary to split into two groups for the morning sessions of; Overview of Cars by Chris Piper; Marketing of Cars by Andrew Swift; XK Parts by Julian Barratt (S.N.G. Barratt) and Vehicle Preparation with Tony Ridge.



Eric with his XKR outside CB Tech Centre

For the Marketing Presentation Andrew Swift had a number of brochures from the original launch in 1996 through to the last in 2005 for the XK 4.2 S; some of these were for sale but others such as the 2004 XKR 400 Limited Edition and the 2005 XKR Carbon Fibre were advised as rare.



The Club's XK8 Prize Draw

(Luckily not only have I got the Carbon Fibre XKR car but also the brochure to go with it – no it's not for sale!)

Julian Barratt enlightened us on the mass of spare parts available through S.N.G. Barratt for the XK8/R models and many other Jaguars also.

After a very ample buffet lunch we broke into two groups to attend some workshop training sessions.

These proved enlightening for many as during the time we managed to disassemble the top & front end of the AJ-V8 engine and replace the chain tensioners and bring some of our cars onto the workshop ramps for inspection and general discussion on brake pipes, exhaust systems & rubber mounts to name a few.

Maybe the highlight of the day was the Cars & the Trade presentation by Jason Dawe of ITV's Programme Usedcar Roadshow and website www.usedcarroadshow.co.uk.

His presentation not only gave us an insight into both the art of buying and selling but was given in a very entertaining manner throughout.

Some tips from his presentation:

- Whether buying privately or thru a dealer the same rules apply; except that a private seller is unable to offer Part ex, Finance rates or Warranties which garages use as negotiating tools. The only weapon the private seller has is price, so take advantage.
- For many the thought of selling privately from home is daunting, so their primary objective is to sell quickly and as painlessly as possible.



Jason Dawe at the presentation

- The psychology of negotiation is that one party will always command more power than the other. The party with the most power gets the best deal. Gaining this power can be simple if you know how.
- Inspecting the car in detail will provide information you can use to reduce its price. Point out to the seller any work that needs doing and try to agree the likely cost to do it. Inspecting the car also establishes you as being informed and of having a sound technical knowledge; the seller will begin to feel that they have to sell the qualities of the car to you.
- When negotiating the person who does the most talking is also the weakest. So force the seller to talk more by asking open questions. How long has it been for sale? Why are they selling? What are they replacing it with?
- Finding out, say, a new car is arriving on Monday gives you ammunition, knowing that the seller is desperate to make space on the driveway and maybe needs the money in the bank.
- Refer back to the original advert; it may give clues to the seller's state of mind. An advert that reads £15,500 ono shows the seller is expecting to give a discount.
- Before you make your mind up, take time to summarise the details and remind the seller of your position. It builds the sellers anticipation and reminds them that you are in charge.
- How you pay may influence the seller. Waving a wad of cash can have them salivating, although it can also make you a target. Enough for a 10% deposit should suffice, as you still have all the identity checks to carry out yet.
- You are now ready to make the offer; be confident, be clear; look the seller in the eye and make your offer.
- Then STAY SILENT. The desire to fill the silence can be unbearable – but he who speaks first is lost!
- Remaining silent gives the seller just two options. Either Accept or make a Counter offer. In either case you have not changed your position.
- If the seller looks like accepting the offer, hold your nerve and offer him your hand to confirm the deal. Often the outstretched hand, the wad of cash & the prospect of no more strangers visiting the house is enough to compensate for a price that is less than they hoped for.
- Make sure that any deal is confirmed in writing and don't part with large sums of money until you have hold of the vehicles paperwork.
- Always remember, selling a car is more daunting than buying one; so keep your cool and apply as much pressure as is decent.

A few Golden Rules from the informative brochure available from the Seminar:

- Never buy a car in the dark or wet
- Never buy the first car you see
- Never spend more than you can afford (how many of us admit to that one!)
- Never make an offer unless you are happy with the car
- Never carry huge amounts of cash; a 10% deposit should suffice
- Never rush, the more time you take, the better the car you buy
- Never buy a car unless you have carried out an HPI check

(Visit www.hpicheck.com)

- On a lighter note; DOES IT FIT THE GARAGE!

Finally of course, one major benefit of seminars like this is to meet old colleagues and other owners of Jaguar cars with the same passion and interests as you.

An excellent seminar, some useful information gathered and time to chat with colleagues over a pint (or two) in the bar afterwards. Certainly one worth attending.

Eric Hoile



THE JAGUAR ENTHUSIASTS' CLUB
(ESSEX THAMESIDE REGION)
PRESENT

THE ESSEX JAGUAR CLASSIC CAR SHOW

AT

BATTLESBRIDGE ANTIQUE CENTRE

R/o The Maltings, Battlesbridge, Essex (follow signs off A130
Rettendon Turnpike roundabout)

SUNDAY 5th AUGUST 2007 10 am – 5 pm

Huge display of classic cars and motorcycles plus Autojumble

Other attractions include:

Arena events, Dog Display Team, Beer Tent, Refreshments and much,
much more!

A chance to win an XK8 Coupe for a £1

Plus

The Battlesbridge Antique Centre and
Classic Motorcycle Museum

ENQUIRIES. 01708 476126

[e-mail cdfield1017@tiscali.co.uk](mailto:cdfield1017@tiscali.co.uk)

Advance Booking Form

I would like to attend. Pre-booked £2 per Jaguar or Classic car (£5.00 on
the day)

Name _____

Address _____

Tel _____

Make _____ Model _____

Please enclose S.A.E (latest postal entry 20 July 2006) Send to: Mr. C Field
254 St Andrews Avenue, Hornchurch Essex. RM12 5EB